



Factor Partnership Program

Libertas partners with you to factor companies that do not qualify for your size or maturity requirements

About Us

- Launched in 2009
- Employ technologies and processes that allow us to serve the smallest clients and invoices in an efficient and profitable manner
- Provide billing services, credit services and full receivables management as part of our relationship with our client
 - Seek to provide an ROI to our clients both in terms of the services that we offer and the working capital that we supply
- Brendan Dete founded Libertas following work at H.I.G. Ventures, where he invested in technology and business services firms, and Lehman Brothers, where he advised energy and financial services firms

Program Overview

- Focus on “microfactoring “– small companies that are seeking \$0-\$150,000 of capital on a revolving basis (including startups) or larger companies that seek to monetize small dollar invoices
 - Flexible across industries
 - Uses of capital can include growth, supplier payments, payroll or management of short term financial difficulties
 - No monthly minimums
 - Charge clients only on a per transaction basis
- Service clients in the name of your factor (private label program) or under our own name, depending on your preference
- Transfer to you or partner with you to serve referred clients who grow into your size, maturity or credit parameters
- Competitive referral fees

Program Benefits

Build your pipeline

- Create a strong pipeline of future clients that you fund as they grow into your size and maturity parameters
- Establish and maintain relationships with clients through the full lifecycle of their development

Create a strong partnership

- Libertas will refer to you or partner with you to serve clients that are too large for our focus
- Generate referral fees
- Enable clients to meet growth objectives or increase liquidity
- Flexibility to create custom programs
- No exclusivity requirement

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